



Western
Kansas
Manufacturers
Association

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3i SHOW DAYS SURVEY

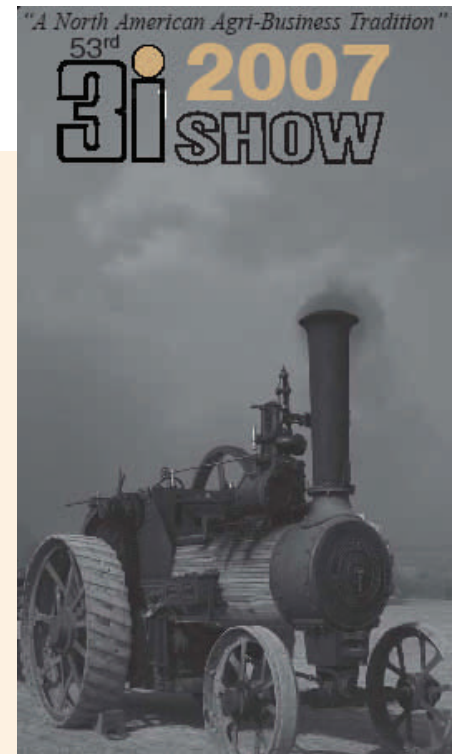
WKMA is continuing in its efforts to gain member and exhibitor feedback regarding 3i SHOW dates. The 2006 and 2007 show dates were changed from April to May after 82% of the 2005 3i SHOW surveys returned indicated a desire for a 3i SHOW date change.

The 2006 3i SHOW surveys returned continue to be overwhelmingly positive for May dates. Further survey results indicate 56% desire Wednesday-Friday show *days* and 44% desire Thursday-Saturday.

As we continue our quest to make the show dates the most successful for our exhibitors, a final survey regarding show *days* is being conducted. Each exhibitor information packet being mailed for the upcoming 2007 3i SHOW in Garden City contains a survey postcard to be completed. **Please complete this survey and return the postcard by October 20.**

As we work on setting show dates for the 2008 3i SHOW and beyond, we appreciate your input! If you have additional comments, concerns and/or suggestions regarding future show dates, please e-mail us at 3ishow@rurallink.net.

WKMA would like to thank each and every member and exhibitor for their continued support in making the 3i SHOW successful!



Member Contracts

WKMA has been contacting members to contract their 2007 3i SHOW space in Garden City.

If you haven't yet contracted your space, contact us today! The big promotional mailing will be sent out to all prior exhibitors October 1 and to new exhibitors October 15.

Don't miss out on your favorite space!

SCHOLARSHIPS STILL AVAILABLE

WKMA scholarships are still available at several Southwest Kansas universities, community colleges or vocational schools for the 2006-2007 school year including:

Colby Community College
Dodge City Community College
Garden City Community College
Kansas State University
Northwest Kansas Technical School

If you know a student attending one of the above-mentioned schools, please refer them to their school financial aid office to inquire.

Membership Renewals

"Thank You!" to all our renewing and new members. We appreciate your support!

Active Members

BCI Manufacturing, Hugoton
Byram Mfg. & Dist. Company, Coldwater
Cannonball Engineering LLC, Kingman
Crop Quest Agronomic Services, Dodge City
Cross Manufacturing, Inc., Lewis
Crustbuster/Speed King, Inc., Dodge City
Cummings Sales, Garden City
Curtis Machine Company, Inc., Dodge City
Doonan Trailer Corporation, Great Bend
Douglas E. Ziegler Repair, Grainfield
Energy Management Systems, Holcomb
Feldt Sales, Park
Filson Manufacturing Co., Inc., Protection
Flame Engineering, Inc., Lacrosse
Golden Plains Ag Tech, Colby
Grainfield Supply, Grainfield
H & H Company, Liberal
High Plains Journal, Dodge City
Holcomb Machine Works, Holcomb
McDonald Tank Company, Great Bend
Midwest Mowers, Inc., Cimarron
Moly Manufacturing, Inc., Lorraine
My-D Han-D Mfg., Inc., Dodge City
NEW Naab Electric, Inc., Garden City
Otters, Inc., Clayton
Palmer Mfg. & Tank, Inc., Garden City
Roto-Mix, Dodge City
Servi-Tech, Inc., Dodge City
Simpson Farm Equipment, Inc., Ransom
Western Bit & Reamer Service Inc., Garden City
Wilkens Manufacturing, Inc., Stockton
Winkel Manufacturing Co., Glen Elder

Associate Members

Arrowhead West, Inc., Dodge City
Beck Sales Company, Inc., Dodge City
Coffey County Economic Development, Burlington
Dodge City Chamber of Commerce
Edward Jones, Great Bend
FAST Associates, Dodge City
Fidelity State Bank, Dodge City
First National Bank, Cimarron
Garden City Area Chamber of Commerce
Garden City Community College
Golden Belt Printing, Inc., Great Bend
Great Bend Chamber of Commerce
Holiday Inn Express, Garden City
Kennedy, McKee & Co., LLP, Dodge City
KFRM Radio, Clay Center
KRVN Radio, Lexington
NEW Landmark National Bank, Dodge City
Liberal Chamber of Commerce
Mid-America Ag Network, Inc., Wichita
Northwest Kansas Technical College, Goodland
Pioneer Country Development, Inc., Hill City
Pishny Financial Services, L.C., Garden City
Preferred Investments, Dodge City
Rutter Cline & Associates, Inc., Garden City
Shield Industries, Hutchinson
The Territorial, Garden City
Western Kansas Technology Corp, Great Bend

Kansas
2007
Workforce
Summit

January 24-25

KANSAS WORKFORCE SUMMIT 2007

Western Kansas Manufacturers Association has scheduled the 6th Annual Kansas Workforce Summit, "*E x 3 plus C: Education, Economic Development and Employment plus Community*," for January 24 and 25, 2007 at the Capitol Plaza Hotel in Topeka, Kansas. Creating a competitive economic and workforce

advantage will be one of the central themes of the Summit.

The Summit will be led by Ed Barlow, nationally known futurist and President of Creating the Future, Inc. Barlow has developed programs for the Federal Reserve Bank System and U.S. Departments of Labor, Commerce, Education, Agriculture and Defense. The National Association of Manufacturers, Federal Express, American Hospital Association, IBM, 3M, and Sara Lee have all used Ed's services.

Registration for the 2007 Summit will be limited to 300. Registration forms and complete Summit information are available online at www.kansasworkforcesummit.com, or click on the Kansas Workforce Summit link at www.3ishow.com.

Anyone wishing to schedule a meeting room during this conference should contact Eddie Estes with their requests.

WORKFORCE INVESTMENT BOARD EMPLOYER FORUMS


Please make special note of the schedule of Employer Forums in this newsletter. The forums are being presented by the Local Workforce Investment Board. We need employer input regarding current and future workforce needs. If you are unable to attend, please share your concerns with WKMA at 3ishow@rurallink.net.

Many members of WKMA have been involved throughout the past several years with efforts to improve the business climate in our local communities and in the state. I appreciate the support that was given regarding the most recent equipment legislation that was passed and signed by the Governor. Many are not aware, especially those who always take credit for everything including sunrises and sunsets, that measures like these take a lot of time and effort. This bill tracks back to, believe it or not, 1992. It is not popular in some quarters, but it is necessary if commerce is going to expand in our state. Remember, we are a global economy, and we must continue to reevaluate how we are competing. This not only applies state to state, but now country to country.

If you have issues that need to be reviewed, we need to know what they are. Many of our members will remember when the state no longer required unemployment taxes to be withheld. It was a period of about three straight years. The trust fund in Washington for Kansas held more money than was needed. The question was asked, Why send it to Washington? We, and I do mean we (a lot of individuals, legislators, and the Governors Office), were involved in this process. As a result, \$700 million stayed in the state of Kansas. That's right, \$700 million during that period. WKMA surveyed a sample of businesses to find out what they had done with the cash not sent to DC. The answers were: We hired more people, We bought more equipment, We improved our buildings and facilities. It worked!

Please help us so we can help you. **WE DO NOT LOBBY, we provide solutions** that encourage economic development. Just a parting comment. Please schedule the 6th Annual Kansas Workforce Summit on your calendars. It will be the best opportunity for all of us to tackle these issues.

See you later, Eddie

<p>Ashley McMillan Legislative Aide for Senator Pat Roberts</p>	
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	<p>Philip DeVitt Legislative Correspondent for Senator Sam Brownback</p>
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WHAT IS THE WORKFORCE INVESTMENT BOARD?

The Local Area I Workforce Investment Board is a non-profit corporation comprised of private employers, non-profit organizations and public entities that connect employers to a motivated workforce having skills to obtain and maintain meaningful employment. Local Area I serves employers and job-seekers in 62 rural counties in Central and Western Kansas.

Achieving an employer-driven workforce system depends on the board's ability to establish ongoing partnerships with area businesses and training institutions that foster and champion employers' needs for skilled workers and provide job seekers with access to quality education, skills training and jobs. To build these "quality supplier/purchasing-agent" relationships, the local workforce system must understand the needs of business, work with employers to solve workforce problems, and design solutions that increase the "bottom line".

The Local Area I Workforce Board will host regional employer forums throughout Local Area I. The information gained from the forums will be used by the LWIB to develop effective responses to the needs of the employers in Central and Western Kansas.

Forum locations and dates are noted below. For more information visit www.la1lwib.org, call (620) 792-7032 or email info@la1lwib.org.

Forum Schedule

Goodland—October 19th

7:30 a.m. to 9:00 a.m. – Breakfast will be served
Best Western Buffalo Inn – Convention Center
830 W. Highway 24
Goodland, KS 67735

Colby—October 19th

12:00 p.m. to 1:30 p.m. – Lunch will be served
City Limits Convention Center
2227 S. Range Avenue
Colby, KS 67701

Liberal—October 25th

7:30 a.m. to 9:00 a.m. – Breakfast will be served
Seward County Community College
1801 N. Kansas
Liberal, KS 67901

Garden City—October 25th

12:00 p.m. to 1:30 p.m. – Lunch will be served
Garden City Community College
Student Union Endowment Room
801 N. Campus Drive
Garden City, KS 67846

Dodge City—October 26th

7:30 a.m. to 9:00 a.m. – Breakfast will be served
Dodge City Community College
Santa Fe Student Union
2501 N. 14th Avenue
Dodge City, KS 67801

Hutchinson—October 26th

12:00 p.m. to 1:30 p.m. – Lunch will be served
Hutchinson Community College
Gallery Theater Fine Arts Meeting
1300 N. Plum
Hutchinson, KS 67501

McPherson—November 8th

7:30 a.m. to 9:00 a.m. – Breakfast will be served
Best Western Holiday Manor
2211 E. Kansas Avenue
McPherson, KS 67460

Newton—November 8th

12:00 p.m. to 1:30 p.m. – Lunch will be served
Old Mill – Warkenteen Room
Reba's Restaurant & Catering
301 A. Main
Newton, KS 67114

Great Bend—November 15th

7:30 a.m. to 9:00 a.m. – Breakfast will be served
Great Bend Workforce Center
1025 Main
Great Bend, KS 67530

Hays—November 15th

12:00 p.m. to 1:30 p.m. – Lunch will be served
Bakery Shop – Hadley Center
205 E. 7th
Hays, KS 67601

Salina—November 16th

7:30 a.m. to 9:00 a.m. – Breakfast will be served
Salina Area Chamber of Commerce
Workforce Development Center
120 W. Ash
Salina, KS 67401

Beloit—November 16th

12:00 p.m. to 1:30 p.m. – Lunch will be served
North Central Kansas Technical College – Beloit
3033 US Highway 24
Beloit, KS 67420